



Market leading purchasing law

## Contract law and international law

In the last 15 years, Swedish exports have increased from 30 percent of GDP to 50 percent of GDP, and this growth is accelerating.

A strong increase in international trade lies behind this increase. This course addresses the comprehensive international and national laws and regulations that affect trade between countries.

### Contract law and international law

- International purchasing laws and international civil law and law of procedure
- Avoiding legal pitfalls and costly disputes when doing international business
- How to formulate judicious contracts
- Valuable exchange of experiences throughout the entire course.



## Contract law and international law

The core of the course is international purchasing laws and international civil law and law of procedure. The focus is on how different standard contracts can be formulated and how contract disputes can be avoided through judiciously formulated contracts. During the entire course you will use your own situation and operation as the starting point. Stimulating dialogues and valuable exchange of experiences are natural ingredients. (Commercial contract law & International trade law is included in the certification program in purchasing, CISilf®, but is also given as an independent course.)

### Contents

- International civil law and law of procedure
- Contract law
- International purchasing laws
- Delayed deliveries and defective goods
- Claims and damages
- Incoterms – risks and costs when transporting
- Purchase of services and functions

### Purpose and educational objectives

To provide in-depth insight into commercial contract law and international trade law in order to avoid legal pitfalls and disputes.

### Who should attend?

People who work with contract issues and who want to update their knowledge in international trade and contract law.



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