CISilf®

Certified Purchaser Silf

TERM 1

- **Fundamentals of Purchasing** (4+4 days)

TERM 2

- **Financial Supplier Assessment** (3 days)
- **Business law** (3 days)

TERM 3

- **Buying Business Services and Functions** (3 days)
- **Successful Business Negotiation** (4 days)

TERM 4

- **Professional IT Purchasing or Production Management** (2 days)
- **Contract law and International law** (3 days)
- **Managing Supply Networks** (3 days)

TERM 5

- **Negotiating From a Weak Position** (3 days)
- **Leadership and Change Management** (2 days)
- **Strategic Supply Change Management** (3 days)

PROJECT WORK

PURCHASING · BUSINESS LAW · NEGOTIATION · LOGISTICS